

**THIS**

**IS**

**THIS**

**MEET  
AIS**

OFDA  
MANUFACTURER  
OF THE YEAR  
2010-2018

**220**  
MILLION  
DOLLARS  
IN ANNUAL  
**SALES**

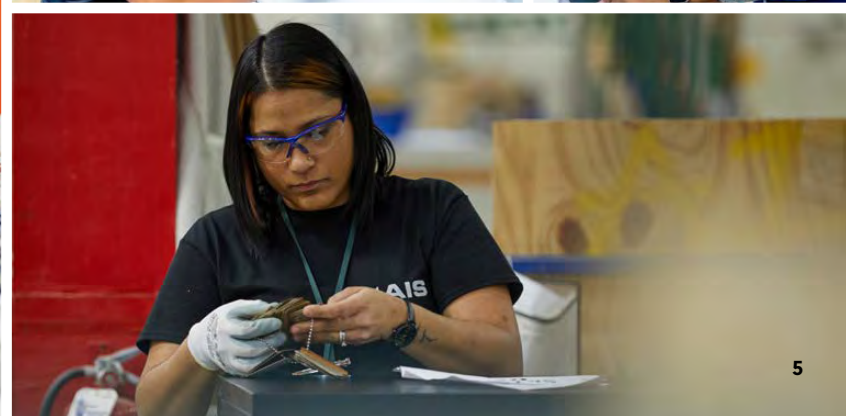
**800**  
+ EMPLOYEES

**ONE**  
MILLION  
SQUARE  
FEET  
OF OPERATING  
**SPACE**

**10,000**  
ROOFTOP  
SOLAR  
PANELS  
SUPPLY OVER  
**50%**  
OF ALL OUR  
ENERGY  
NEEDS

**ONE OF THE FASTEST GROWING COMPANIES IN THE INDUSTRY**







**BEAMING WITH POWER**  
**DAY-TO-DAY® POWERBEAM DELIVERS POWER**  
**TO USERS WITH EASE AND FLEXIBILITY**

PowerBeam conveniently delivers power and data far beyond the wall, floor, ceiling or column. Planning space is simplified while user needs are supported with ease.



Day-to-Day PowerBeam effortlessly integrates with storage, height adjustable and fixed height tables, privacy screens—and more! From minimally designed workspaces to moderately outfitted workstations, you'll never compromise flexibility or power access.



**ALOFT® HEIGHT ADJUSTABLE BENCHING**  
**FIND A FRESH PERSPECTIVE**

Benching benefits have expanded with Aloft. Elevate performance and give users the freedom of sit-stand workstations with convenient power access—because stretching legs is better than stretching power cords.



**OXYGEN® BENCHING SYSTEM**  
**CREATE A LITTLE BREATHING ROOM**

Whether creating touchdown areas or collaborative spaces, Oxygen benching streamlines the design without forfeiting options. Customize the space for users with screens, suspended storage, impromptu guest seating and more. And with lockers nearby, larger personal storage items can be secured.



**MATRIX™ CHOOSE THE RIGHT FORM FOR ANY FUNCTION OR FLOORPLAN**



From workstation to private office to team space, Matrix doesn't just deal with change. It thrives on it.







OPEN SPACES MEET DIVI®  
FEATURING NEW LINEAR TRIM



The clean look of Divi with linear trim supports every type of work, from heads-down focus to drop-in visits, impromptu chats, or brainstorming sessions.



**CALIBRATE® COMMUNITY**  
**GIVE CHANGE A**  
**PLACE AT THE TABLE**

Some offices get outdated by change. Others simply outsmart it. At AIS, we're always looking for ways to design spaces that can go with the flow, flexing to stay relevant and help people adapt to change.

*Available Spring 2020*

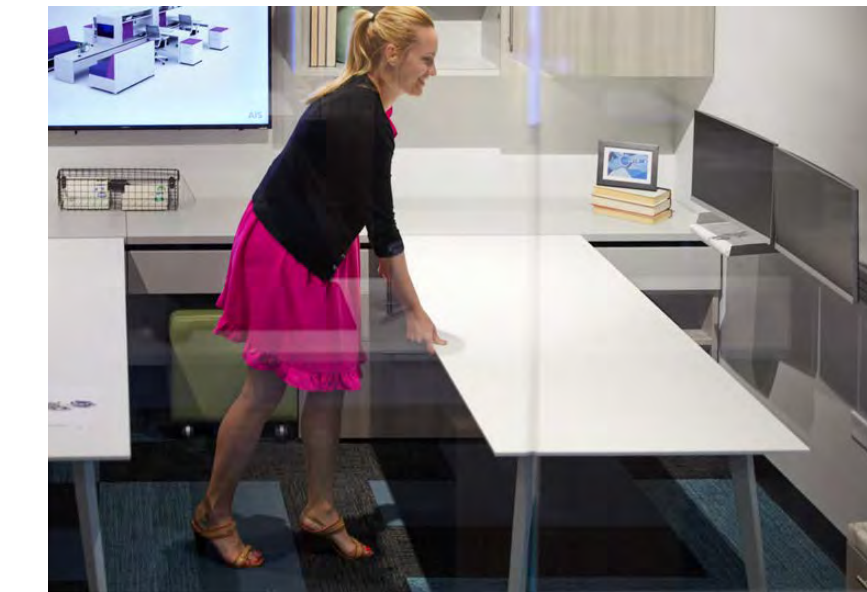
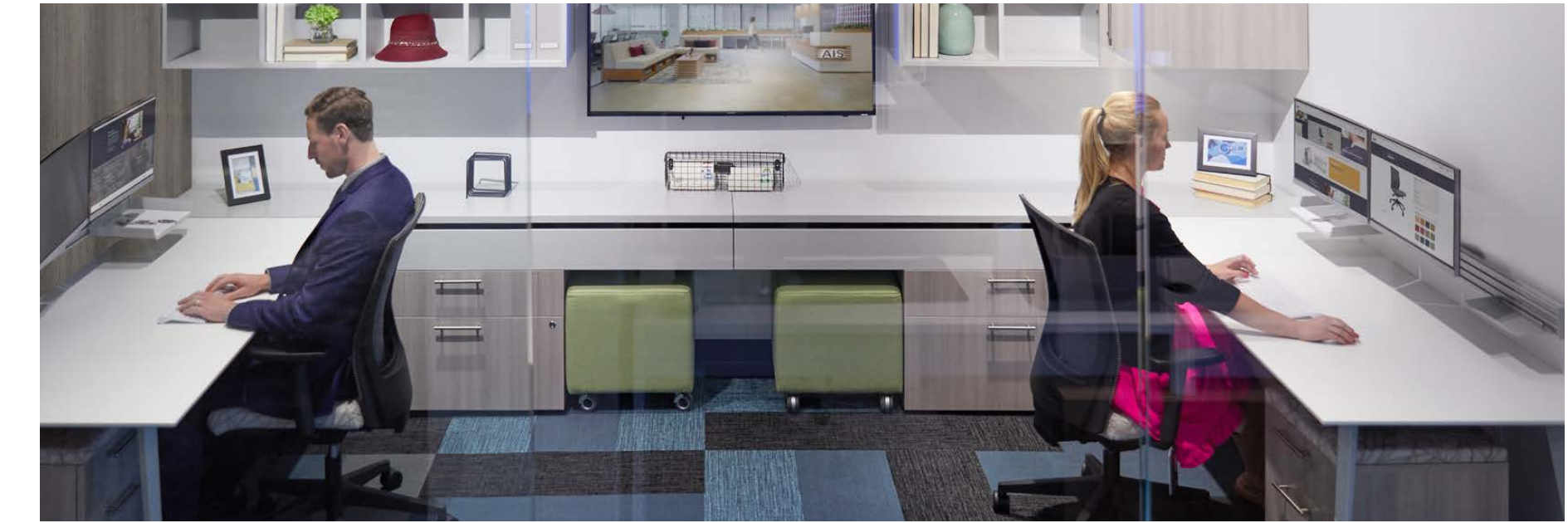


Forward thinking features like its flip door access panel quickly conceal power cords without inconveniencing users. And its sliding rail for tables encourages people to switch things up whenever the occasion calls for it.

## CALIBRATE® COMMUNITY GIVE CHANGE A PLACE AT THE TABLE

Some offices get outdated by change. Others simply outsmart it. At AIS, we're always looking for ways to design spaces that can go with the flow, flexing to stay relevant and help people adapt to change.

Available Spring 2020



Reconfigure on the fly and shape the space to support each day's changing needs.



**CALIBRATE® CASEGOODS** REDEFINE WHAT SUCCESS LOOKS LIKE  
(AND WHAT IT COSTS TO GET THERE)





**CALIBRATE® CONFERENCE** SET THE AGENDA  
WITH A SMART, SOPHISTICATED MEETING PLACE



A variety of sizes, shapes, finishes and options make Calibrate Conferencing ideal throughout an organization. This beautiful laminate line integrates across the floorplate, making it easy to streamline the interior.



**DAY-TO-DAY® TABLES** BOOST PRODUCTIVITY WITH TABLES FOR EVERY PERSON, PLACE, AND TYPE OF WORK



Natick™ with headrest



**SEATING EVERYWHERE FROM THE CAFE TO THE CORNER OFFICE**



Pierce™ Stools and Stackers



Upton™ Task



Devens™ Stool



Volker™ Cubes with Nesting Table



Make the most of limited space with solutions that shrink or grow to fit your needs.



LB Lounge™ with Ledge  
Rutland™ Perch



LB Lounge™

Express your style with fun, adjustable seating that moves with you.



Sulli™ Perch



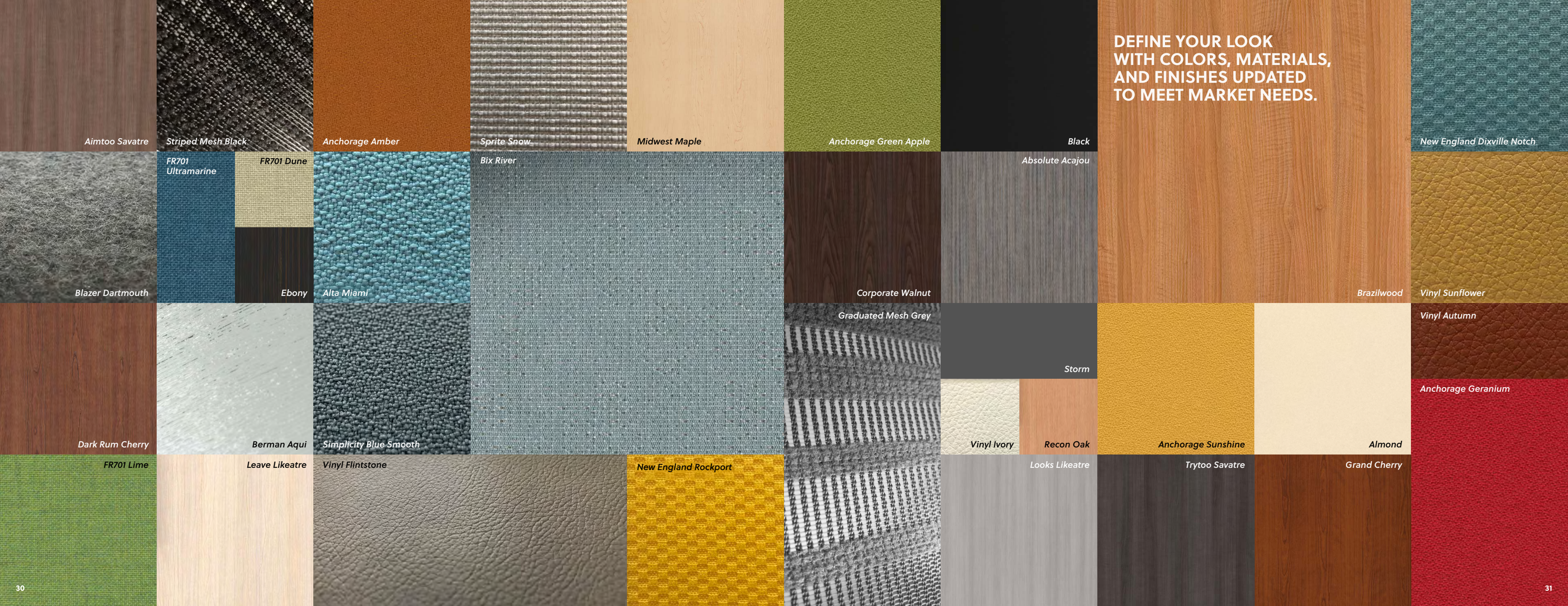
Stow™ Stacker

**THERE'S SOMETHING  
FOR EVERY SPACE, FROM  
CASUAL LOUNGES TO  
PRIVATE SPACES.**



Natick™ with headrest





DEFINE YOUR LOOK  
WITH COLORS, MATERIALS,  
AND FINISHES UPDATED  
TO MEET MARKET NEEDS.

Aimtoo Savatre

Striped Mesh Black

Anchorage Amber

Sprite Snow

Midwest Maple

Anchorage Green Apple

Black

New England Dixville Notch

FR701 Ultramarine

FR701 Dune

Blazer Dartmouth

Alta Miami

Bix River

Corporate Walnut

Absolute Acajou

Brazilwood

Vinyl Sunflower

Ebony

Graduated Mesh Grey

Storm

Vinyl Autumn

Dark Rum Cherry

Berman AQUI

Simplicity Blue Smooth

Vinyl Ivory

Recon Oak

Anchorage Sunshine

Almond

Anchorage Geranium

FR701 Lime

Leave Likeatre

Vinyl Flintstone

New England Rockport

Looks Likeatre

Trytoo Savatre

Grand Cherry

## LIKE WHAT YOU SEE? MAKE IT REAL FOR YOUR PROJECT.



**PAGE 2 | LB Lounge:** Brazilwood Laminate, Upholstery HBF Pepper Blend, Carnegie Relay  
**Volker Cubes:** Bretano Interlock Midnight, Loomsource Smitten Mirage, Camira Blazer Edinburgh  
**Calibrate Storage:** True White Laminate



**PAGES 4-5 | Worksurfaces:** True White Laminate with Matching Edgeband **PowerBeam and Table Legs:** Metallic Silver **Privacy Screen:** Frosted Glass and Sina Pearson Chant Yarrow with Painted Trim Grey Value **End Panels:** Formica Wheat Strand with Linen Edgeband **Natick Seating:** Grey Graduated/Striped Mesh, Grey Base, Frame and Arms, Loomsource Enamour Genteel Upholstery **Stow Seating:** Mayer Fedora Aegean Upholstery and White/Black Striped Mesh



**PAGE 6 | Worksurfaces:** Recon Oak Laminate **PowerBeam and Table Legs:** Satin White **Screen:** AIS New England Dixville Notch **Natick Seating:** Solid Grey Mesh, Alta Mirage Miami Seat, Black Frame and Arms, Aluminum Base

**PAGE 7 | Worksurfaces:** Summer Drops Laminate with Matching Edgeband **PowerBeam, Screen Trim and Table Legs:** Metallic Silver **Privacy Screens:** Frosted Glass with Silver **Tackable Screens:** New England Hartford Upholstery **Calibrate Casegoods Storage:** Absolute Acajou Laminate with Sina Pearson Terrace Flip Flops and Mayer Fedora Mink Upholstered Cushions **Bolton Seating:** Grey Base, Frame and Arms. Upholstered Back with Maharam Prime Popsicle with Sina Pearson Triangles Sunset Seat



**PAGES 8-9 | Aloft Worksurfaces:** Leave Likeatre Laminate **Calibrate Casegoods Storage:** Leave Likeatre Laminate. **Privacy Panels:** Mayer Glimmer Almond **Leg Paint:** Dark Grey Metallic **Natick Seating:** Orange Graduated/Striped Mesh and HBF Squiggle Stripe Rouge Upholstery



**PAGES 10-11 | Oxygen Worksurface:** Oiled Olive Wood with Black Edgeband **Panels:** Clear Glass and AIS New England Dixville Notch **Storage:** Black Legs with Black Laminate and Matching Edgeband **Volker Cubes:** Alta Mirage Miami and Carnegie Maxwell Street **Devens Seating:** Alta Sway Sidewinder Upholstery, Black Mesh, Black Frame and Base



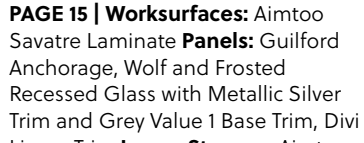
**PAGE 12 | Matrix Laminate:** Nevamar Outer Limits with Storm Edgeband **Worksurfaces and Storage:** True White Laminate and Storm Laminate **Panel:** Mayer Variant Mustard **Paint:** Graphite Sky **Bolton Seating:** Maharam Prime Popsicle Back and Mayer Fedora Mink Seat Upholstery. Grey Frame and Polished Aluminum Base

**PAGE 13 | Matrix:** Leave Likeatre Laminate **Upmount Screens:** Clear Glass **Volker Cubes:** COM

**Matrix** Workstation with L Series Storage, Height Adjustable Tables and Natick Seating



**PAGE 14 | Worksurfaces:** Looks Likeatre Laminate **Panels:** More Engage, Denim and Frosted Glass with Metallic Silver Trim with Grey Value 1 Base Trim, Divi Linear Trim **Storage:** Looks Likeatre Laminate and True White Laminate **Upper Storage:** Looks Likeatre Laminate Front with True White Laminate Case, Brushed Nickel Square Pulls and Silver Locks **Modesty Panel:** Nevamar, Fiji Post Leg **Table Legs:** Satin White **Volker Cubes:** Camira Blazer Hull **Devens Seating:** Grey Mesh Back, Upholstered Seat with Arc Com Harlequin, Ocean 12 Fabric, Black Frame with Black Base



**PAGE 15 | Worksurfaces:** Aimtoo Savatre Laminate **Panels:** Guilford Anchorage, Wolf and Frosted Recessed Glass with Metallic Silver Trim and Grey Value 1 Base Trim, Divi Linear Trim **Lower Storage:** Aimtoo Savatre Laminate Fronts and True White Laminate Case **Modesty Pedestals:** Mayer Fabric, Fedora, Indigo, Satin White Case with Black Casters **Support Legs:** Light Silver Smooth **Devens Seating:** Grey Mesh Back, Upholstered Seat with Designtex, Phenomena, Mineral, Black Frame with Black Base

**Worksurfaces:** Aimtoo Savatre Laminate **Panel:** Guilford Anchorage-Slate and Waterfall with Satin White Panel and Base Trim, Divi Linear Trim **Storage:** Aimtoo Savatre and True White Laminates with Bar Pulls **Volker Cube:** Camira Blazer Ulster **Devens Task Seating:** Grey Mesh Back, Upholstered Seat with Designtex, Carrick, Parakeet, Black Frame with Black Base

**Worksurfaces:** Aimtoo Savatre Laminate with Satin White A-Legs **Panels:** More Simplicity, Blue Smooth with Satin White Panel and Base Trim, Divi Linear Trim **Upper Storage:** Satin White **Pedestal:** Divi Fast Track Satin White **Natick Seating:** Grey Mesh Back, Upholstered Seat with Camira, Honeycomb, Honey, Black Frame with Polished Aluminum Base



**PAGES 16-17, 19 | Worksurfaces:** True White Laminate with Matching Edgeband **Panels:** HBF Pepper Blend **Calibrate Community:** Aimtoo Savatre Laminate **Storage:** Summer Drops Laminate with Matching Edgeband **Volker Cube:** Mayer Fedora Eucalyptus and Sina Pearson Cairo II Galvanized **Stow Seating:** Black Mesh, Mayer Fedora Eucalyptus



**PAGE 18 | Worksurfaces:** Linen Laminate with Matching Edgeband **Calibrate Community:** Looks Likeatre Laminate with Matching Edgeband **Upper Storage:** Summer Drops Laminate with Matching Edgeband **Volker Cubes:** Sina Pearson Mix Ash White and Mayer Fedora Eucalyptus **Upton Seating:** Grey-Black Striped Mesh with Mayer Cranberry Upholstery



**PAGE 20 | Worksurfaces and Storage:** Looks Likeatre and True White Laminate **Paint:** Innertone **Bolton Seating:** Maharam Pebble Wool Moss Upholstery with Green Graduated/Striped Mesh **Grafton Seating:** Maharam Pebble Whisper Upholstery

**Laminates:** True White and Trytoo Savatre **Cushion:** Maharam Lake **Natick Seating:** Grey Frame and Arms, Polished Aluminum Base, Maharam Basin Upholstery

*Please note: Calibrate desking is custom and must be ordered through the AIS specials process.*

**Laminates:** True White and Recon Oak

**PAGE 21 | Worksurfaces:** True White Laminate **Meeting Table:** True White Laminate with Polished Aluminum Leg **Calibrate Storage:** Brazilwood Laminate **Natick:** Aluminum Base, Black Frame, 4D Arms, Fully Upholstered, Alta Mirage Dynamo **Grafton Seating:** Bretano Newton Riptide Upholstery



**PAGE 22 | Table with Power:** Boat Top, Absolute Acajou Laminate, Knife Edge **Devens Seating:** Black Mesh Back, Upholstered Seat with Alta Mirage Sunset, Black Frame with Black Base **Buffet:** Absolute Acajou and True White Laminate

**PAGE 23 | Table with Power:** Boat Top, Aimtoo Savatre Laminate, Knife Edge **Divi:** True White Laminate **Panels:** Guilford Spinel Opal with Satin White Trim **Screens:** Cape Code Martha's Vineyard **Calibrate Storage:** Aimtoo Savatre Laminate **Upton Seating:** White-Black Mesh Back, Upholstered Seat with Momentum Origin Bayou on Chairs at Table and Camira Blazer Dartmouth on Chairs at Work Station, Black Frame and Arms with Polished Aluminum Base



**PAGE 24 | Worksurfaces:** Leave Likatre Laminate **Table Legs:** Chalk Paint **Calibrate Storage:** Leave Likatre Fronts, Chalk Case **Devens Task Seating:** Solid Grey Mesh Back, Upholstered Seat with Mayer Fedora Topaz, Black Frame and Black Base **Volker Cubes:** Mayer Fedora Topaz and Aegen **Divi Panel:** Cape Cod-Nantucket **Panel Trim:** Grey Value 1 **Glass:** Frosted

**Tables, LB Lounge and Calibrate Storage Laminate:** Aimtoo Savatre **Occasional Table:** Pebble Top **Leg Paint:** Medium Tone **LB Lounge Single:** Upholstered with Camira Blazer Abertay **LB Lounge Double:** Upholstered with Camira Blazer Silverdale

**Tables:** True White Laminate **Steel X-Base:** Medium Tone Paint **Pierce Side Seating:** Cayenne and Brownstone **LB Lounge: Laminate:** Looks Likatre **Upholstery:** Fedora Light Grey

**PAGE 25 | Table:** Pebble Top, Aimtoo Savatre Laminate, Square Post Legs with Metallic Silver Painted Base, Knife Edge **Volker Cubes:** Alta Mirage Sunset, Camira Blazer Plymouth Upholstery **Natick Task Seating:** Solid Grey Mesh Back, Upholstered Seat with Camira Blazer Plymouth, Grey Frame with Polished Aluminum Base



**PAGE 26 | Natick Task Seating:** Nassimi Foundation Merlot with Black Frame, Upholstered Headrest, Polished Aluminum Base **Calibrate Casegoods:** Strand Wege Laminate **Storage:** Leave Likatre with Matching Edgeband

**Pierce Stools:** Limeade

**Pierce:** Cayenne, Brown, Stone, Limeade, Surf, and Black

**PAGE 27 | Upton Fully Mesh Chair:** Polished Aluminum Base, Black Frame with Arms

**Matrix Worksurface:** True White Laminate **Volker Cube:** Bretano Dimension Flatland **Devens Task Chair:** LUUM Modulus Superstructure Upholstery, Grey Mesh Back

**Devens Stool:** Grey Base and Frame, Black Mesh and Guilford Open House Quarry Blue Seat Upholstery

**Volker Cube and Nesting Table:** Mayer Fedora Topaz, Citron and Charcoal and Looks Likatre Laminate



**PAGE 28 | LB Lounge Ottomans:** LUUM Seismic Shift and Sina Pearson Plus Zealous **LB Lounge:** Maharam Clamber, LUUM Flexagon Isobar Upholstery, and Mayer Fedora Dew **LB Ledger:** Earthen Twill Formica with Nightfall Edgeband **Calibrate Buffet:** Nighfall Laminate with Matching Edgeband **Rutland Perch Stool:** LUUM Seismic Shift

**PAGE 29 | Lounge:** True White Laminate, Nassimi Ivory, Maharam Clamber Citrine

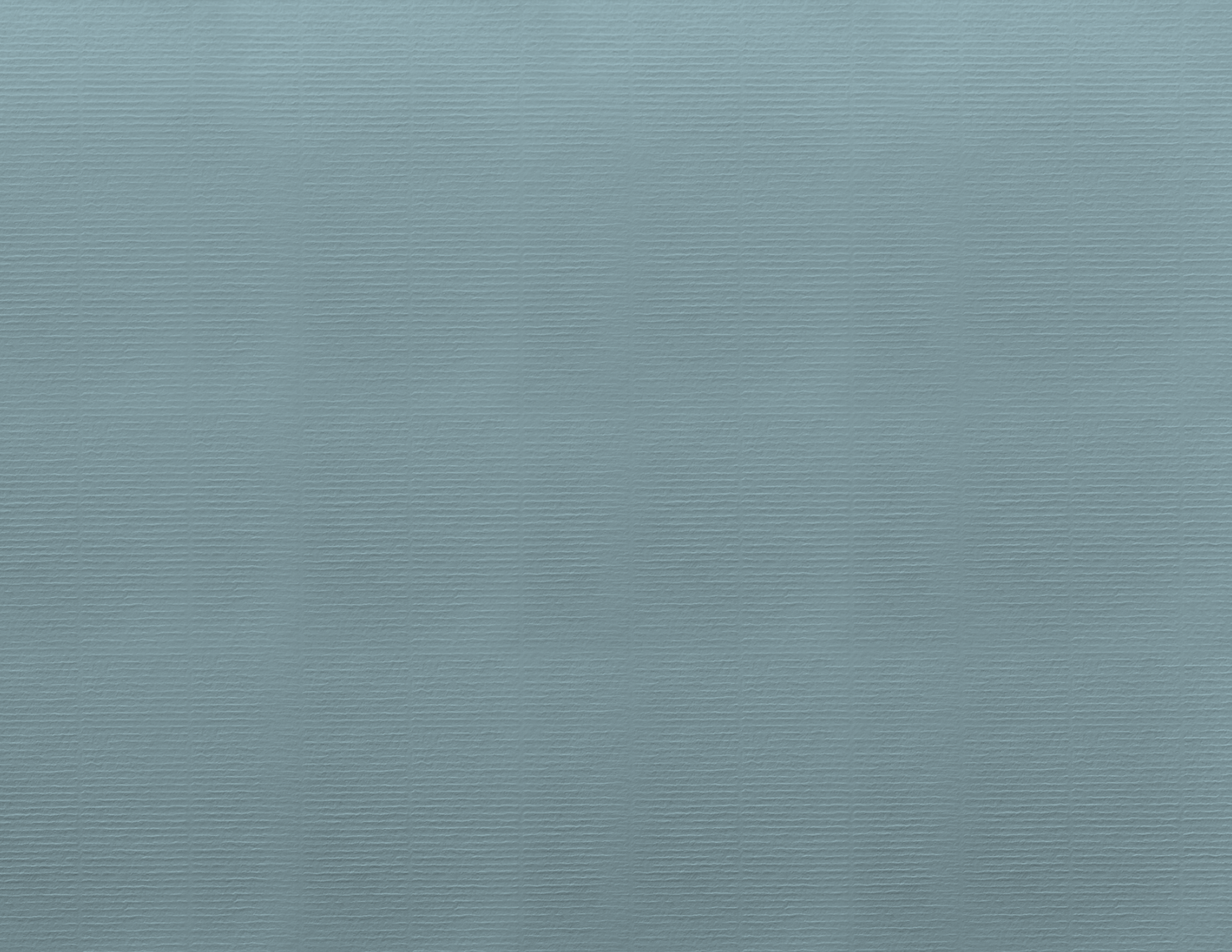
**Sulli Perch:** Cool Grey, Action Orange, Hot Red

**Stow:** Camphill, Black Mesh, Blazer Abertay, White-Black Mesh, Blazer Wesley, Orange-Black Mesh, Blazer Goldsmith, Red-Black Mesh

**Natick with Headrest:** Nassima Foundation Pacific, Polished Aluminum Base, Black Frame



**INSIDE BACK PAGE | LB Lounge:** Aimtoo Savatre Laminate with Matching Edgeband, HBF Heartfelt Smoke **Ottoman:** Architex Sandwashed Sariel



## National Showrooms:

### **Leominster**

AIS Headquarters  
25 Tucker Drive  
Leominster, MA 01453

### **Chicago**

The Merchandise Mart  
Suite 1086  
Chicago, IL 60654

### **New York**

AIS New York  
257 Park Avenue South  
New York, NY 10010

### **Washington, D.C.**

AIS Washington, D.C.  
1400 I St., NW, Suite 750  
Washington, D.C. 20005

### **GSA Sales**

GSA Contract GS-29F-0006K  
FSC Group 71  
Part 1 Office Furniture

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Dealer Showrooms, Representative Directory, Project  
Case Studies, Online Catalog & Product Showcase  
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